

THE TRANSFORMER ASSOCIATION

The Voice of the North American Transformer Industry

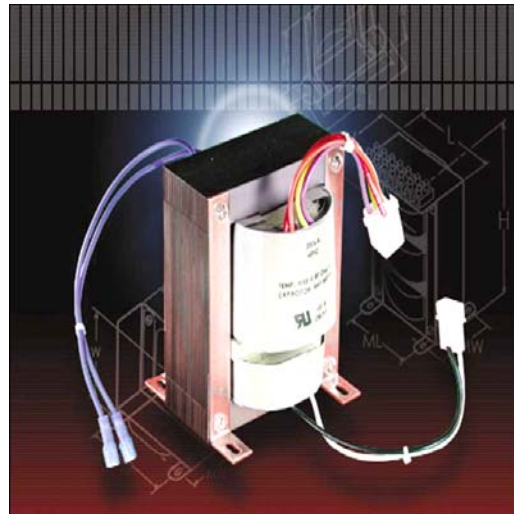
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Introduction

The Transformer Association is a manufacturing trade association whose corporate members include transformer and power supply manufacturers, their suppliers, safety agencies and consultants. Its focus is to strengthen the transformer industry in North America. Association meetings, surveys and strategic alliances are designed to provide information about management, compliance and technical trends relevant to the industry.

Membership in The Transformer Association is corporate. All employees of Association member companies receive the benefits of membership. Member companies may list up to five employees for the company listing included in the database, directory and web site; and to receive TTA communications. One individual is designated as the Official Representative to TTA. When a vote of the membership is required, the Official Representative is contacted to vote on behalf of the member company.



Mission Statement

The Transformer Association (TTA) is a trade association of primarily North American transformer, inductor, and other magnetic device manufacturers, Industry suppliers, Safety and Regulatory Agencies, and Consultants. Our purpose is to be a voice for the industry and to provide the following services:

- Provide networking and educational opportunities for our manufacturing members, Industry Suppliers, Safety Agencies, and Consultants.
- Dialogue and coordinate with safety and regulatory agencies such as UL and CSA, and other standards-writing bodies such as IEC, IEEE, and NEMA.
- Gather, monitor, and disseminate industry data and trends including economic and industry issues, supplier new product information, best practices, and benchmarking measures.
- Provide a web-based resource for the trade association (www.transformer-assn.org), which provides our members and the overall TTA group with the tools for continuous improvement and growth.

To implement their vision and objectives, TTA is:

- Working with UL to reduce the frequency of follow-up service visits based upon past compliance, testing and field history.
- Exploring affinity programs that will reduce costs for member companies and provide a revenue stream for the Association, e.g. Capital Transportation Logistics (CTL).
- Enhancing and improving the TTA web site to benefit the membership, the Association and the industry
- Monitoring trends that will impact the industry, e.g. RoHS.
- Collecting transformer manufacturing data that is submitted to the Institute for Trend Research for inclusion in their economic forecast

Why do Companies Join TTA?

For the Magnetics Company Owner/Manager —

1. Discuss industry challenges at the TTA Presidents Council that meets separately at every TTA meeting. What is the future of the magnetics industry in North America? What can TTA do to assist in the survival of the magnetics industry in North America?
2. Monitor industry and economic trends at TTA meetings — learn from the experts!
3. Network with suppliers

For the Magnetics Engineer —

1. Discuss safety agency topics with UL, CSA and InterTek personnel at TTA meetings and during the Engineering Forum. Know who to call when you have an issue to discuss!
2. Learn technology trends through speakers at TTA meetings and discussion with colleagues.
3. Access suppliers for materials and design input.

For the Supplier to the Magnetics and Power Supply Industry —

1. Meet new business prospects.
2. Exhibit new products informally and inexpensively.
3. Learn what your customer wants!



Opportunities to Participate

Attend TTA Spring and Fall Meetings

- Presentations on business, technology and safety agency activity PLUS interactive sessions
- Member Company Profiles, New and Old — talk about your products, markets, plants, vision
- Table Top Exhibits for Suppliers — distribute catalogues, talk about new products
- Presidents (of transformer houses) Council
- Technology Forum

Join one of the following TTA Committees to become an active part of the Industry

- Communications Committee
- Membership Committee
- Statistics Committee
- Technical Committee
- UL Policy Committee
- Spring Meeting
- Fall Meeting

TTA and the Power Sources Manufacturers Association (PSMA)

- Reciprocal membership
- PSMA Magnetics Committee representative invited to participate at TTA/UL Meeting
- TTA representative on PSMA Magnetics Committee
- PSMA representative at TTA Meetings and vice versa

TTA Web Site **www.transformer-assn.org**

Objectives

1. Increase visibility for the Association and its member companies through links from the TTA Web site to member company web sites.
2. Increase sales of member companies, both transformer manufacturers and suppliers.
3. Communicate with the membership.
4. Recruit new members.

Upcoming Meetings

TTA 2008 Spring Meeting
April 23-25, 2008
Embassy Suites/North Shore
Deerfield (Chicago), Illinois

TTA 2008 Fall Meeting
December 3-5, 2008
Ponte Vedra Inn & Club
Ponte Vedra (Jacksonville), Florida

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Membership Categories

- (M) Manufacturer Transformer Manufacturer
- (I) Industry Supplier
- (SA) Safety Agency

Current Membership

56 Member Companies:

- 31 Transformer Manufacturers
- 23 Suppliers
- 2 Safety Agencies



Member Companies

3M Innovative Paper Technologies (I)

Acme Electric Corp., Power Dist. Products Div. (M)

Arbon Inc. (I)

Badger Transformer Co. Inc. (M)

Basler Electric Co. (M)

Bicron Electronics Co. (M)

Chatham Components (I)

Cramer Coil & Transformer Co. Inc. (M)

Cortran, Div. Mollitor Assoc., LTD. (I)

Custom Magnetics Inc. (M)

Datatronics Inc. (M)

Dexter Magnetic Technologies (I)

John C. Dolph Co. (I)

Dongan Electric Mfg. Co. (M)

Elantas PDG, Inc. (I)

Electro Assemblies Corp. (M)

Electro Energy Supply, Inc. (I)

Electronic Craftsmen (M)

Ensign Corp. (M)

EPCOS Inc. (M)

Epic Resins (I)

Essex Group Inc. (I)

Ferroxcube USA Inc. (I)

Foremost Plastic Products Co, Inc. (I)

Grand Transformers Inc. (M)

Hammond Manufacturing Co. Ltd. (M)

HiRel Systems LLC (M)

Huaming USA Corp. (I)

Infolytica Corp. (I)

Intertek ETL SEMKO (SA)

Jefferson Electric Inc. (M)

Lamination Specialties Inc. (I)

Lenco Electronics Inc. (M)

Magnetic Technologies Corp. (M)

Magnetics (I)

Micrometals Inc. (I)

Micron Industries Corp. (M)

New England Wire Technologies Corp. (I)

Northlake Engineering Inc. (M)

Nova Magnetics Inc. (M)

Permacel (I)

Plitron Manufacturing Inc. (M)

Precision Inc. (M)

RAF Tabtronics LLC (M)

Renco Electronics, Inc. (M)

Rubadue Wire Co. (I)

Schumacher Electric Corp. (M)

Sigma Electronics Inc. (M)

Signal Transformer Co. (M)

SL Power Electronics Corp. (M)

Standex Electronics (M)

T.J. Assemblies (I)

Tempel Steel Co. (I)

Thomas & Skinner (I)

Triad Magnetics (M)

Underwriters Laboratories Inc. (SA)

*Power Sources Manufacturers Association (PSMA): reciprocal association membership for TTA and PSMA

How to Join

To obtain an application:

1. Visit our web site at www.transformer-assn.org
2. Send us an email at info@transformer-assn.org
3. Contact the Association office at 216.241.7333

Membership Fee: \$950 Includes a one-time initiation fee of \$100 and the annual fee of \$850 for transformer manufacturers and safety agencies, \$950 for suppliers. Dues are pro-rated the second year of membership.



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